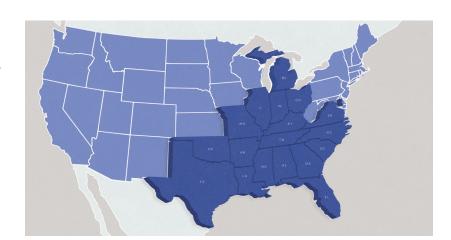


# PMAT COMPANIES

A REAL ESTATE DEVELOPMENT FIRM

- Fully integrated development, leasing, management and marketing company
- Since inception 15 years ago, PMAT has transacted nearly 1 Billion Dollars in value-add anchored shopping centers
- 38 centers and 5 million square feet
- Target markets include Southeast, Sunbelt, Midwest and Mid-Atlantic
- PMAT's expertise and entrepreneurial spirit repositions assets through extensive tenant relationships
- Targeting 10%-12% cash on cash yields and high-teen IRR within 3-5 year hold period



### SELECT MAJOR REDEVELOPMENT PROJECTS







ABBOTTS VILLAGE Atlanta, GA

EAST CHEROKEE Atlanta, GA

ROCKLEDGE SQUARE Rockledge, FL







CENTRE AT WESTBANK New Orleans, LA

HARTMAN HERITAGE Kansas City, MO

VILLAGE PLAZA Lakeland, FL







DOWNERS PARK Chicago, IL

MEGAN CROSSING St Louis, MO

WATERSIDE Detroit, MI







DOWNERS PARK Chicago, IL

NORTH HEIGHTS PLAZA Dayton, OH

WINDOVER SQUARE Melbourne, FL

CONTACT: 615.504.7445 PMAT.NET

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#### **OUR EXECUTIVE LEADERSHIP**



ROBERT A. "BOB" WHELAN
Founder

- Graduated Magna Cum Laude from California State University, Los Angeles
- Top 1% in the National CPA exam
- Worked for both Price Waterhouse Cooper and Ernst & Young
- Former CFO of Sizeler Properties Investors, Inc., a NYSE REIT
- Formed PMAT companies in 2003



KEVIN L. KUSH

President

- Attended Vanderbilt and Tulane University where he was valedictorian of the A.B. Freeman School of Business
- Recipient of the Wall Street Journal Excellence in Finance award
- Joined PMAT in 2007
- Currently serving as President of the company

## **SELECT PARTNERSHIPS INCLUDE:**

























#### **INVESTMENT HIGHLIGHTS**

Asset	Morningside Plaza	The Prado	Weathersfiled	Flamingo	Westgate	The Prado II	Wellington Plaza	Alico	Melbourne (10 Yr Hold)	Abbotts	Homewood
Location	Tampa, FL	Naples, FL	Dunedin, FL	Pembroke Pines, FL	Tampa, FL	Naples, FL	Cary, NC	Ft. Myers, FL	Space Coast, FL	Atlanta MSA	Birmingham MSA
Square Footage	75,000	150,000	60,000	140,000	100,000	150,000	110,000	97,663	236,324	109,586	174,792
Equity Partner	NOFF	NOFF	NOFF	Kimco & NOFF	Kimco	N/A	HFS	Protective	GMAC	Protective	Peaceable/ Friends & Family
Purchase	2003	2003	2004	2004	2005	2012	2013	2013	2005	2015	2016
Sale	2006	2004	2006	2008	2007	2012	2014	2015	2015	2016	2017
Deal Size	8,000,000	31,000,000	12,000,000	22,000,000	12,000,000	9,700,000	15,500,000	20,000,000	29,8000,000	15,200,000	12,200,000
Forecast IRR	16.2%	14.3%	23.1%	26.2%	24.7%	100,000.0%	21.1%	20.8%	16.9%	22.8%	19.7%/ 20.12%
Actual Partner IRR	45.0%	150.0%	55.0%	35.0%	40.0%	100,000.0%	87.5%	41.1%	15.0%	63.5%	47.19%

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